



# STREAMLINE AND AUTOMATE WITH NETSUITE

Remodeler-builder partners with BTM Global to implement and customize NetSuite ERP.

An award-winning design-build remodeler needed to improve critical business functions. With several disparate operational systems and a legacy ERP, the builder had a disjointed IT landscape that required multiple spreadsheets and manual data entry, which hindered efficiency and customer service. In addition, the legacy ERP vendor was going to charge the company for integrating its CRM into the ERP.

To modernize its processes and avoid extra integration costs, the builder moved to NetSuite. By choosing a single, unified platform, the company could more quickly and cost-effectively address customer inquiries and needs.

## Choosing BTM Global

BTM Global was chosen as the implementation lead and took an iterative/agile approach to design and develop the complex customizations required for the project. After listening to the builder's needs, the BTM team developed solutions and revised as needed to ensure everything met client expectations.



## QUICK FACTS

- NetSuite ERP implementation
- Significant customization to meet client needs
- Automated tasks save time and reduce errors



## Project Results

The client's requirements called for customization work to extended NetSuite to meet a specific way of doing business. For example, the client can now perform detailed work estimates in NetSuite that can automatically convert to projects. The customization work also allows the client to better track actuals to budget at the project task level.

BTM's implementation has resulted in a significant leap forward in automation and modernization, with processes now automated and flowing seamlessly through NetSuite's unified platform. The time required for several tasks has been significantly reduced, as well as the risk for human error.

"NetSuite helps companies reach entirely new levels of automation, efficiency and service, no matter their size or industry," said Tom Schoen, CEO of BTM Global. "As a cloud-based ERP solution, NetSuite's automatic upgrades ensure clients always have the latest features and don't have to worry about version lock."

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## BTM Global's NetSuite Work by the Numbers ...

Solution Architects with +20 years of ERP respective experience across industries  
Extensive experience migrating from MS Dynamics, Sage, Oracle EBS and Oracle Retail  
+800 NetSuite Projects  
Experience with +100 NetSuite implementations  
Team of former NetSuite strategy employees

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**Find out more at [btmglobal.com](http://btmglobal.com)**  
**Contact us at 612-238-8800**

